



# SHATTO MILK COMPANY

[www.shattomilkcompany.com](http://www.shattomilkcompany.com)

January 2011

## New Barn is Up!

Almost one year ago you may recall hearing about the fact that one of our older barns collapsed due to snow and high winds, well, today we are happy to let you know we have replaced it.

Yep, we replaced that decade's old facility with a new more modern, tarp top barn that will serve as a place for the cows to come in and escape the elements as well as a place where they can eat and drink. As you can tell by the picture below, the new barn has a lot of saw dust for its base, this helps the cows have a nice soft space to enjoy while it will also absorb any water or material making it easy for us to scrape up and haul off or sell for fertilizer.

We are very excited about this new facility as it is not only wonderful for our cows, but for our employees as well. It provides a very nice place for our cows to reside in during the bitter cold winter months.

When you come visit us on the farm from now on, you will be able to know what building this is as it is the biggest and whitest tarped building just to the north of the silos.



## New Retail Store, Great Items

A little over a month ago we announced yet another new apparel option for those of you that need some nice Shatto Milk Company attire. The newest piece of apparel is our new hoodies.

These items are available in both Black and Grey at the farm store and also can be ordered via email and shipped to you. The cost of the hoodies are \$24-26 depending on size.

We also have our new line of drinking glasses available. We still have a few left from our first order. They are available individually for \$6 a piece or as a set of 4 for \$20.

The glasses were a huge hit over the holidays as we shipped sets all over the country. These and other fun Shatto Milk Company items will be some of the highlights of our new retail store that we plan to open on the farm within the next 60 days or so.

We will have more information related to our grand opening and other events surrounding this effort in the upcoming months. We truly hope you and your family are able to join us for this wonderful time in our history. See you soon!



## **Come Tour Our Local Family Dairy Farm**

Would you like to milk a cow? Pet a baby calf? How about learn how Shatto Milk is bottled or sample all of our products? If so, we have just the deal for you. We are now accepting tour reservations for the spring, summer, and fall of 2011.

If your group/family is interested in making Shatto Milk Company part of your fieldtrip calendar for 2010, you should schedule your tour now as our calendar is filling up fast.

To set up a tour, please contact us at (816) 930-3862. Shatto Milk Company schedules tours Tuesday - Saturday. During tours visitors can:

- Milk a cow and pet the baby calves.
- Get a first-hand look at where our cows live, what they eat, and how they are milked.
- See our milk bottled. Learn each step our milk goes through before reaching your table.
- Sample many of Shatto Milk Company's YUMMY products.

Tours typically last 60 to 90 minutes from start to finish. There is a modest fee of \$5 per person and children two and under are free. All groups are welcome; we have hosted tours for school field trips, families, Boy and Girl Scouts, businesses, senior citizen bus tours, church groups, etc.

When coming to the farm for a tour, visitors should arrive at least 15 minutes prior to their scheduled tour time, wear comfortable clothing, set aside some time to look around our country store, and of course come prepared to have a wonderful time enjoying the nice country setting and everything else that farm life has to offer.

All of us at Shatto Milk Company truly look forward to seeing you and your family at the farm in 2011. Directions to our local family dairy farm can be found on our website at [www.shattomilkcompany.com](http://www.shattomilkcompany.com).



## **What's Happening On The Family Farm?**

What a great start to 2011. We have a new barn, we are about ready to move into our new retail store and we are expecting a new milk tank sometime very soon.

At the dairy, the cows are loving their new barn as they have needed to use it with the sub zero temps and snow. The girls are enjoying the winter thus far, as milk production has been good.

At the bottling plant things are great. We are getting more milk thus flavors should all be back in full swing by the end of the month. We are expecting a new milk tank sometime in the next few weeks, which will help a lot in holding the milk while the cows are being milked and ready it for the bottling that is soon to follow.

At the retail store, we are working very hard to prepare for our move to the new retail location. We continue to have lots of visitors as we have been hosting many tours each week. We are getting many calls for tours well into July and August, so if you are thinking of a tour for 2011 and have a date in mind, please don't wait, give us a call and schedule your group today.

January 1<sup>st</sup>, marked the last day of our traditional egg nog and our newly offered pumpkin spice egg nog for the season. We hope you enjoyed these seasonal treats and would love to hear your feedback related to our pumpkin spice egg nog. We hope to get our cheese and a few other new products out for you to try this coming year.

Thanks as always for your support and we look forward to serving you throughout the New Year!

## SHATTO MILK SOAP

Did you know that we offer Milk Soap in addition to all of our edible products? Well, we do. It is a luxurious soap that is very hydrating and gentle on sensitive skin.

We have been offering it at the farm for well over 4 years and have had just wonderful responses to it both on the farm, as well as in retail outlets throughout the KC area.

We currently offer our soap in five different scents. Honeysuckle, Lily of the Valley, Lavendar and Oatmeal, Green Tea and Peppermint. All can be ordered online or by emailing us at [office@shattomilk.com](mailto:office@shattomilk.com).

We hope you enjoy!

## SOMETHING NEW

It seems as if something new is always happening here at the farm. Well, this coming month is no different as we plan on presenting a new addition to our skyline at the farm.

You ask, skyline, is there a skyline in the middle of nowhere? Well, not really other than our barns, but soon we will have something new. To compliment our grain silo's, we will be putting up a new milk silo to hold all of the milk that comes from our cows. Our milk production has outgrown our tanks inside the barn, thus we are adding a new 10,000 gallon silo milk tank from Wisconsin very soon.

We hope to have pictures to share with you very very soon. Until then, just know that the milk you are drinking is the freshest available in the area.

## Bovine Employee of the Month



**Muffy**

**Age:** 14 days old

**Weight:** 110 lbs.

**Eyes:** Brown

**Hair (Fur):** Spotted  
Black and White

**Favorite Winter**

**Activity:** Making Snow  
Angels

**Favorite musical**

**composer:** Mooootzart

**Big Plans for February:**

Nope, just playing  
around the farm. Eating  
some hay and playing  
with the other new  
babies. There is so  
much fun stuff to do  
around here.

**Thing most looking  
forward to this**

**summer?** Maybe take a  
walk to the back pasture,  
I hear the spring grass  
there is the best, oh and  
family day of course!

**Any plans for Spring**

**Break?** Nope, just  
trying to settle in here at  
the farm as I am still just  
a baby. Cancun maybe  
next year as I will be 1.

**New Years Resolution:**

None silly, I was not  
even born yet on New  
Year's Day. I just want  
to stay warm and enjoy  
all my friends.

## Don't Forget the Shatto Juice's

Just a reminder, Shatto Milk Company offers 4 premium juice products that we think you will enjoy. So, if you like:

Fruit Punch,  
Sweet Tea,  
Orange Drink or  
Lemonade,

give some a try, we make it right here on the farm.