



# SHATTO MILK COMPANY

www.shattomilkcompany.com

June 2005

## Free Fun For The Whole Family!

It's our birthday and we would like you to celebrate with us! You, your family and your friends are invited to our largest special event of the year -- Family Day At The Farm. To thank all of our dedicated consumers and to commemorate two years of business, please join us for our open house:

### Family Day At The Farm

June 25, 2005

10 a.m. to 3 p.m.

The event is **FREE** to all!

There will be something for everyone! Visitors can:

- Tour the farm.
- Pet the baby calves.
- Learn how our milk is processed.
- Enjoy a Hay Ride.
- Register for prizes.
- Participate in games.
- Visit our retail store.
- Enjoy the country setting.

This year's event will also include the opportunity to sample and give feedback on a few new products we are considering. Your feedback will aid us in deciding whether or not to add these items to our product line.

## IN THIS ISSUE

- 1 Free Fun For The Whole Family
- 2 Product News
- 2 What's Happening On The Farm
- 3 Employee Spotlight

And Much More....

All of us here at Shatto Milk Company truly hope you and all of your friends can make it out to enjoy the fun and just relax on our local family farm.

Last year's event brought more than 2,000 people to our local family farm. We hope this year's event surpasses that number. We will again offer free snacks throughout the day while supplies last, and for the first time select items in our farm store will be on sale to thank all of you for your support throughout the past two years. This event will also kick off our hayrides, which will be offered late this summer and well into the fall. Future hayrides will be available by appointment only.

We hope each of you can make it out to the farm on June 25 for this wonderful event. If you would like more information or would like to be sent fliers for this event to share with your friends and family, please contact us via phone at (816) 930-3862 or email at [rshatto@cs.com](mailto:rshatto@cs.com).

My wife and I truly hope to meet you, your family and your friends at the farm to celebrate the second birthday of Shatto Milk Company!



**Family Day 2004: This young man practiced his milking skills before moving up to the real cows.**

## PRODUCT NEWS

We are ready for summer. Our ice cold dairy and juice products are in full production and are ready to quench you and your family's thirst through the hot weather to come. If you have not tried our **Fruit Punch**, **Sweetened Tea** or **Orange Drink** be sure to pick some up before the hot summer sun arrives.

Many of you have been asking about new products from Shatto Milk Company. We are happy to inform you that fresh **butter** from our local family farm is on the way. We are currently working on the packaging for this product and hope to have it on store shelves in the next 3 months. Samples of our farm fresh butter will be available for you to try and comment on at our Family Day At The Farm on June 25<sup>th</sup>. Don't miss out on this great opportunity to try our newest premium creation!

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### TRESSY'S COCONUT CREAM PIE

#### Ingredients:

3/4 cup sugar                      3 cups Shatto Whole Milk  
1/8 tsp. salt                        1 1/2 tsp. Vanilla  
Powdered Sugar  
3/4 cup flaked coconut  
1 1/2 Tablespoons real butter  
1/4 cup plus 2 tsp. cornstarch  
3 eggs separated and slightly beaten  
Whipped Cream: 1 pint Shatto Heavy Cream  
1 baked pie crust

Place mixing bowl and beaters in refrigerator to chill. Combine sugar and cornstarch and salt in large saucepan. Mix well. Add milk and coconut, stir until dissolved. Cook over medium heat stirring constantly. Bring mixture to a full boil and boil for 2 minutes stirring constantly. Remove from heat and add 1/2 cup of boiled mixture to beaten egg yolks and transfer back to pudding mixture. Boil 2 additional minutes until thick. Remove from heat and add vanilla and butter. Pour into baked pie crust.

Whip cream with mixer until thickened and gradually add powdered sugar to taste. Serve over coconut cream pie.

Compliments of a wonderful neighbor and great supporter of our local family farm, Tressy O'Connor.



## What's Happening On The Family Farm?

May proved to be a very busy month. Many of you saw one of our cows and my wife and I at a few local events. Trixie, one of our cows, was taken to a local branch of Curves, a workout facility located in Kearney, MO, to promote the health benefits of milk. A number of visitors were able to pet and milk Trixie while she was busy looking around at all the city scenery.

On May 30, my wife and I had the opportunity to meet a number of you as you crossed the finish line at the Amy Thompson Run For Daylight, which is a terrific event that raises money for the Brain Injury Association. All of us at Shatto Milk Company are happy to have had the opportunity to get involved with this event and to meet the many wonderful people who raised money for, and awareness about, the Brain Injury Association.

At the farm, we are beginning preparation for the Family Day and truly look forward to hosting many of you on June 25. For those of you who are able to make it, please take the time to say hello and introduce yourself as my wife and I truly enjoy meeting all of our great customers!

Next door, the processing plant continues to stay busy. Our newest addition to the plant is a butter churn that will soon be producing premium butter for everyone in the Kansas City area to enjoy. More details related to our premium butter will be in the July Moosletter.

## EMPLOYEE SPOTLIGHT



Meet Dianne Barton. Dianne is our Herdsperson, which means she oversees the dairy operation, including the health and well being of our wonderful cows and baby calves. Dianne joined Shatto Milk Company 12 months ago and can be found at the farm almost every day of the week. She is a very dedicated employee who has a tremendous love for all of the animals on our local family farm.

Dianne often arrives at the farm as early as 4 a.m. and can be found leaving the farm as late as 8:30 p.m. Dianne is wonderful with the animals and treats all of them with love and care. Dianne has even been known to give a few of the cows a bath. Let's just say she spoils the cows!

Outside of work, Dianne has a wonderful family that shares her love for animals. Her newest joy is spending time with her grandbaby who can sometimes be found visiting Dianne at the farm. All of us at Shatto Milk Company are very happy Dianne is a part of our team!

## AREA SPOTLIGHT: BLUE SPRINGS, MISSOURI

Shatto Milk Company products can be found in three grocery stores in the Blue Springs area. Each of these stores have been wonderful to work with and have shown great support for our local family owned dairy. Below is a list of the stores in Blue Springs that carry Shatto Milk products and contact information for each.

### Hy-Vee

601 SW 40 Hwy

**Dairy Manager:** T.J.

**Store Manager:** Steve Mokokak

**Phone:** (816) 224-4288

### Price Chopper

1305 N. 7 Hwy

**Dairy Manager:** Jim

**Store Manager:** Jeff Oddy

**Phone:** (816) 224-6777

### Price Chopper

1100 S. 7 Hwy

**Dairy Manager:** Jared

**Store Manager:** John Stanze

**Phone:** (816) 229-7011

## NAME THE COW CONTEST WINNER

The winning name is **PATCHES**. The winning name was submitted by:

**Brooke Hunter**  
5 years old

## Savings Offer For Those Attending Family Day At The Farm on June 25, 2005

10% off Shatto Milk Company Apparel\*

(i.e. shirts, hats, visors, etc.)

\*Offer valid only for the 2005 Family Day At The Farm being held on June 25, 2005. The coupon is only good at the Shatto Milk Company Farm Store located at 9406 N. Hwy 33, Osborn MO 64474. Offer is not good on already reduced items.