



SHATTO MILK COMPANY

www.shattomilkcompany.com

June 2006

Customer Appreciation Day

To thank all of our dedicated consumers and to commemorate three years of business, please join us for our 2006 open house:

Family Day At The Farm

June 24, 2006

11 a.m. to 3 p.m.

The event is **FREE** to all!

There will be something for everyone! Visitors can:

- Tour the farm.
- Pet the baby calves.
- Learn how our milk is processed.
- Enjoy free lunch (while supplies last).
- Register for prizes.
- Participate in games.
- Enjoy a Hay Ride (weather permitting).
- Visit our retail store.
- Enjoy the country setting.

All of us here at Shatto Milk Company truly hope you and all of your friends can make it out to enjoy the fun of this great event. If you prefer to just sit back and relax, there are many spots on our local farm for that to happen as well. Whether you are looking for an educational experience, a lot of fun or just a place to

relax – Family Day At the Farm is a perfect event for you.

Last year's event brought more than 2,000 people to our local family farm. We hope even more of you are able to make it out for year's event.

We will again offer free snacks throughout the day, and many of the items in our retail store will be on sale to thank all of you for your support throughout the past three years. Parking is of course free and we again plan on offering hayrides to anyone who is interested. As in years past, we will have many games for the kids and drawings for some terrific prizes donated by a number of our wonderful supporters.

We hope each of you can make it out to the farm on June 24 for this wonderful event. If you would like more information or fliers to share with friends, please contact us via phone at (816) 930-3862 or email us at Leroy@shattomilk.com.

My entire family and all of the wonderful Shatto Milk Company employees look forward to meeting you and being able to personally thank you for your support of our local family dairy. Without you our local family dairy farm would not be successful.



Now Available:

Shatto Un-Salted Butter

Great for Cooking!

1ST ANNUAL POETRY CONTEST RESULTS

After spending hours reading all of the wonderful poems submitted for our first annual poetry contest, we are happy to announce the following winners:

1st Place – Taylor Suedmeyer, Isabel Maddick, and Emily Brunner.

2nd Place – Baylie Hannah, and Jessica Findley.

3rd Place – Candace Cunningham, MacKenzie Hobbs and Tyler Mitchell

We will be contacting the winners over the course of the next week. If you have won and have not heard from us, please take the time to send us an email and let us know the best way to get you your prize.

While all of the poems we received were outstanding, I thought I would share a poem simply titled, Shatto's Milk, written by Isabel Maddick.

Shatto's Milk

How does Shatto's Milk Taste,
My family thinks that its just great,
We know that when things aren't right at night,
That's when there's no Shatto Milk in Sight,
We run to the store and just adore that we have
Shatto's Chocolate Milk for tonight.

WEDDING TOPPED OFF BY MILK AND COOKIES

All of us at Shatto Milk Company would like to congratulate **Ally Letsky and Benjamin Altschul**. The local couple was married on May 27th and used pints of **Shatto Milk as party favors** along with some delicious cookies.

Ally and Benjamin, Shatto Milk Company looks forward to providing you both farm fresh milk for years to come.

If you or anyone you know would like Shatto Milk to be a part of your wedding or other special event, please feel free to contact us at (816) 930-3862.



What's Happening On The Family Farm?

It seems as if we have skipped spring and jumped right into summer. The hot weather has been a bit of a surprise to our wonderful bovine friends. As always we are making sure our wonderful cows have a cool place in the shade to rest if they so choose and of course have plenty of clean fresh water to drink. A comfortable cow is always a happy cow, thus we do all we can to make sure our wonderful bovine friends have what they want and need.

Over the course of May we have hosted more than 3,000 visitors. This sets a single month record for our tours. We are so excited that so many have decided to come visit us on the farm and learn more about our local family dairy and of course our premium dairy products. If you are interested in scheduling a tour in 2006, please contact us soon as we are already scheduling tours in August.

Everyone around the dairy is preparing for **Family Day at the Farm**. We began preparation in mid May and will be working extremely hard up until the morning of June 24th in order to insure that everyone that decides to come out to the farm has an outstanding experience.

This past month we have had the opportunity to be a part of many wonderful fund raising events for a wide variety of organizations. In addition, we have also been able to attend a number of neighborhood parties and business events, providing milk for the attendees. If you would like Shatto Milk Company to be a part of your upcoming event, please give us a call as we would love to help in anyway possible.

SHATTO MILK COMPANY FACTS

- Shatto Milk Company products can only be found in the Kansas City Metro region as Shatto Milk Company is a local family dairy farm located only 35 minutes north of Kansas City.
- Shatto Milk Company has Holstein Cows. Those are the black and white ones. Holsteins typically give more milk and less cream.
- An average Shatto cow produces 6 to 7 gallons of milk per day.
- Each cow is milked twice a day.
- No Growth Hormones Used -- the Milk comes from cows NOT treated with rbST or rbGH.
- Our family has been farming on the same land for more than 100 years. The dairy portion of the farm was started in the late 1930's. We began processing our own farm fresh milk on the farm in June 2003.
- Shatto Milk Company glass bottles can be returned to any store that carries our products, including our farm store.
- Shatto Milk Company currently employs 22 wonderful local people.
- Shatto Milk Company offers the full range of white milk, chocolate, strawberry, orange dream, and root beer milk, cream, half and half, fruit punch, orange drink, tea, lemonade, salted and unsalted butter.
- Shatto Milk is the freshest on the market as our milk can be from the cow to the store in as little as 12 hours. Now that is fresh!

Bovine Employee of the Month



Wilma

Age: 4 years old

Weight: 1350 lbs.

Hair (Fur): Black and White

Favorite Song: Moov'in On Up

Favorite Dance: The Cha Cha

Favorite Thing about Family Day at the Farm: Getting a bath and being able to see all the very nice people.

What do you enjoy the most about being a cow? People love cows so everyone is always excited to see me; it is nice to feel loved.

Favorite Food: Some green grass with a dandelion mixed in.

If I were not a cow I would want to be a: A Donkey. Those animals are so cute and that one in Shrek was so funny.

Best memory as a baby: Sneaking into the back pasture and running all over the place.

Favorite American Idol Judge: "Simon Cow".

What are your plans for the summer? To be lazy and enjoy the nice summer sun.

**Savings Offer For Those Attending Family Day At The Farm on
June 24, 2006**

10% off Shatto Milk Company Apparel*

(i.e. shirts, hats, visors, etc.)

*Offer valid only for the 2006 Family Day At The Farm being held on June 24, 2005. The coupon is only good at the Shatto Milk Company Farm Store located at 9406 N. Hwy 33, Osborn MO 64474. Offer is not good on already reduced items.